



# LUBBERS & DHATEC

**SYSTEM88 IN USE FOR 10+ YEARS!**

Read more about the great and long lasting cooperation between Lubbers and Dhatec

## About Robert (interviewee)

Robert Schuiling started at Wagenborg Nedlift in 1995 and from 2004 he became responsible for the pipeline transport department. In 2016, the transport division of Wagenborg Nedlift was acquired by Lubbers Logistics Group. Robert still works at Lubbers Projects & Services to this day and holds the position of General Manager of the Pipeline Department. From the start of 2024, Lubbers is a member of AIT Worldwide logistic.

Robert's highlights in pipeline services:

- More than 60 major pipeline projects in Europe.
- Handled and transported a total length of 2.500 km in pipelines.
- Handled and transported more than 145.000 pipes.
- And, provided more than 100.750 pipe transports  
(All pipes between DN550 to DN1400 are transported with Dhatec system88)

## About Lubbers

Lubbers (formally: Lubbers Logistics Group) was founded in 1929 and specializes particularly in solving complex logistical challenges. Regardless of how large, heavy, or dangerous, Lubbers can deliver. Their three main pillars always serve as the foundation for ensuring quality: Fast, Reliable, and above all, Safe!

## In use for over 17 years without requiring replacement!

The story with Dhatec begins in 2006 at Wagenborg Nedlift. The company needed a reliable, certified, and safe pipe transport system. The self-made wooden beams with wedges were no longer up to standard at the time. After discussing this with the customer, Robert started looking for alternatives and came into contact with Dhatec. Together, we demonstrated the solution to the responsible of the client in charge of the pipeline project in Netherlands. Both Robert and the customer were very enthusiastic, and the first purchase of the Dhatec transport system System88 was a fact! For the many subsequent projects, the number of pipe transport systems at Wagenborg, and later Lubbers, was expanded with many more Dhatec System88 products to deal with any transport challenge. A nice fact: the systems purchased for the project in 2006 are still in use today, more than 17 years later!



## **Applied over 100.000 times and counting!**

Pipe transport of larger diameter pipes (starting from 22" pipes and larger) should be done with System88! Lubbers swears by it. The pipeline industry is a sector where safety is the most important topic. Lubbers differentiates itself from the competition by always being able to guarantee this safety. Every task Lubbers performs is conducted with the highest safety standards and one of the ways to achieve this is by using the Dhatec system.

## **Most important advantages of Dhatec systems for lubbers are:**

The number 1 solution in safety, diversity in applications and ease of use. Applicable to many projects and reusable every time (almost indestructible!). When using wood, the quality deteriorates very quickly because it is often nailed to the floor, which damages the entire truck / train trailer when removing it. With the Dhatec system, you can take it back and immediately use it again for a different diameter.

## **Economically very attractive.**

As Lubbers states, "When you purchase the Dhatec system, you always have something on the shelf which you can start using immediately, keeping you one step ahead of the competition."

## **Product development**

The Dhatec YouTube channel features a popular video on large-diameter pipes DN1400 (56") tested on our Dhatec Pipe Raiser and driven by a driver from TUV nord on a Wagenborg truck.

This was a partnership between Dhatec, TUV Nord and Wagenborg supported by Robert. The Pipe Raiser was tested at the airport in Dreierwalde, Germany. Despite the tough test, the pipes stayed on the Pipe Raiser and the TUV test was successful. In addition, Dhatec in cooperation with Robert, designed other products, including:

- The Canting Block, a system for transporting bend pipes.
- The Slide Stop, a beam that applies pressure on the top pipes, securing them for transport.
- The Cable Drum Support, an adjustable system for transporting cable drums.

In short, Robert has been a very important partner in Dhatec's product development, providing the practical needs from the market. It has been a pleasant cooperation that continues to this day.

## **More than just pipes**

For both Lubbers and Dhatec, the pipeline industry forms the foundation of the company. However, Lubbers has utilized our Dhatec systems for multiple purposes. They have provided transportation for silos with a diameter of 3 meters, wind turbine blades, and even storage tanks with diameters ranging from 6 to 7 meters.

## **Enough to equip 80 to 100 trailers.**

Over the years, Lubbers has significantly expanded its Dhatec arsenal, resulting in a current inventory sufficient to directly equip 80 to 100 trailers (depending on the configuration used, of course).





**DHATEC**<sup>®</sup>

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**Lubbers**  
projects & services